Solar 2.0: the new opportunity for the PV sector

Madrid, November 29-30th, 2016
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<th>Time</th>
<th>Session</th>
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<tr>
<td>9.00 – 9.30</td>
<td>Opening&lt;br&gt;Mr. Miguel Arias Cañete, Commissioner for Climate Action and Energy, European Commission&lt;br&gt;Mr. Álvaro Nadal, Minister, Ministry of Energy, Tourism and the Digital Agenda, Government of Spain (tbc)&lt;br&gt;Mr. Jorge Barredo, President, Spanish Photovoltaic Union (UNEF)</td>
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<td>9.30 – 10.00</td>
<td>Medium- and long-term perspectives for PV&lt;br&gt;Mr. Keisuke Sadamori, Director of Energy Markets and Security, International Energy Agency&lt;br&gt;The Paris Agreement and the role of PV. An analysis of the results of the COP22 meeting in Marrakesh&lt;br&gt;Mrs. Teresa Ribera, Director, Institute for Sustainable Development and International Relations (IDDRI)</td>
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<td>10.00 – 11.00</td>
<td>What are the key business opportunities offered by the current context of PV development?&lt;br&gt;Moderator: Mr. Miguel Ángel Noceda, El País&lt;br&gt;Mr. Jorge Barredo, CEO, X-Elio&lt;br&gt;Mr. Miguel Perez, Asset Management COO, Vector Cuatro&lt;br&gt;Mr. Javier Coloma, CEO, Ingeteam Power Technology, S.A&lt;br&gt;Mr. Íñigo Olaguibel, CEO, FSL Solar. CEO, Vela Energy&lt;br&gt;Mr. Santiago Rull, CEO, Disa Renovables</td>
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<td>11.00 – 11.45</td>
<td>COFFEE BREAK/NETWORKING: Sponsored by FOTOSOLAR</td>
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<td>11.45 – 12.45</td>
<td>Is it profitable to build PV plants in Spain?&lt;br&gt;Moderator: Mr. Itxak de las Heras, Europa Press&lt;br&gt;Mr. Jorge Fabra, President, Economists against the Crisis&lt;br&gt;Mrs. Angie Soto, Manager of Renewable Energy Producer, Nexus Energia&lt;br&gt;Mr. Eduardo González Solá, Commercial Director Large Accounts, EDF-EN&lt;br&gt;Mr. Óscar Neira, Head of Origination-Iberia, Endesa&lt;br&gt;Mr. Alejandro Arizkun, President, Som Energia</td>
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<td>12.45 – 13.45</td>
<td>How can a stable legal framework be restored?&lt;br&gt;Moderator: Mr. Javier González Navarro, Diario ABC&lt;br&gt;Mr. Piet Holtrop, Attorney at Law. Partner, Holtrop S.L.P. Transaction &amp; Business Law&lt;br&gt;Mr. Luis Castro, Partner, Osborne Clarke&lt;br&gt;Mr. David Diez, Partner, Watson, Farley &amp; Williams&lt;br&gt;Mr. Pedro Moraleda, Senior Energy Analyst and Of Counsel-Energy, Olleros Abogados</td>
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<td>13.45 – 15.30</td>
<td>LUNCH</td>
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<td>15.30 – 16.30</td>
<td>How should auctions be designed?&lt;br&gt;Moderator: Ms. Concha Raso, el Economista Energia&lt;br&gt;Mr. Carlos Relancio, General Manager, Cox Energy&lt;br&gt;Mr. Luis Contreras, Technical Director, Yingli Green Energy Spain&lt;br&gt;Mr. Hugo Galindo, General Manager, Grenergy Renovables&lt;br&gt;Mr. Virgilio Navarro Sanchez-Sicilia, General Manager, Alera. PV Business, Elecnor</td>
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<td>16.30 – 17.30</td>
<td>How should city councils foster self-consumption?&lt;br&gt;Moderator: Mr. Antonio Cerrillo, La Vanguardia&lt;br&gt;Mr. Julio Espadas, Delegate in Castilla-La Mancha, UNEF&lt;br&gt;Mrs. Janet Sanz, Deputy Mayor of Ecology, Urbanism and Mobility, Barcelona City Council&lt;br&gt;Mrs. Paz Valiente, General Director for Sustainability and Environmental Control, Madrid City Council&lt;br&gt;Mr. Víctor Domínguez, Environment Councilman, Alicante City Council (tbc)</td>
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<td>17.30 – 18.30</td>
<td>What are the most relevant market niches for self-consumption?&lt;br&gt;What are the key industries that can benefit from self-consumption?&lt;br&gt;Mr. Álvaro Otolaurruchi, Head of Comercial Strategy and Business Development, Endesa&lt;br&gt;Mr. Gregory Neubourg, Solar Energy Analyst at APERe - Belgian representative in Task 1 (Strategic PV Analysis &amp; Outreach) at IEA PVPS&lt;br&gt;Mrs. Cayetana Crespo, Project Officer Energy, OCU&lt;br&gt;Mr. Javier Carroquino, Coordinator of the Proyect Life Rewind, Viñas del Vero</td>
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9.00 – 09.15 Opening
Mr. Eng. Maximiliano Morrone, National Director of Renewable Energies Promotion, Ministry of Energy and Mining, Republic of Argentina

9.15 – 09.30 The EUREKA program and PV
Mr. Gabriel Marquette, Head of EUROGIA, Cluster of EUREKA

09.30 – 10.30 What are the key technological challenges for PV?
Moderator: Ms. Muria Cano, EFE
Mr. Eduardo Román PhD, Solar Photovoltaic Manager, Solar Area, Energy and Environment Division, TECNALIA
Mr. Carlos del Cañizo, Director, Instituto Energía Solar (IES), Technology Work-Team Coordinator, FOTOPLAT
Mr. Juan A. Avellaner PhD., Strategic Team Coordinator, FOTOPLAT, Strategic Committee member, ALINNE
Mr. Sergio López de Castro, Commercial Manager, Solar Division, Fronius España
Mr. Gaëtan Masson, Operating Agent, IEA-PVPS Task 1. Co Chairman, European PV Technology Platform

10.30 – 11.30 In the medium run, what is the potential cost reduction for batteries?
Moderator: Ms. Rocío P. Benavente, El Confidencial
Mr. Patricio Peral, Director of Business Development, Albufera Energy Storage
Mr. Jesús Collantes, President, Hydrexadox Iberia
Mr. David Rivas, Researcher at Renewable Energy Grid Integration Department, CENER
Mr. Ernesto Macías, Spain Country Manager, Solarwatt
Mr. Juan Fraga, International Business Manager, WYNNERTECH

11.30 – 12.15 COFFEE BREAK/NETWORKING: Sponsored by Solawatt

12.15 – 13.15 What role should the regional institutions play in fostering self-consumption?
Moderator: Mr. Manuel Planelles, El País
Mr. José Luis Navarro, Regional Delegate of Economy and Infrastructure, Junta de Extremadura
Mr. Adrián Mendoza, Vice Councilor for Economy, Industry, Trade and Knowledge, Canary Government
Mr. Francisco Javier Castro, General Secretary for Innovation, Industry and Energy, Junta de Andalucía
Mr. Jose Luis Cabezas Delgado, Director General of Industry, Energy and Mines, Castilla-La Mancha
Mr. Diego Maciá Antón, Director General of Industry and Energy, Generalitat Valenciana

13.15 – 14.00 Is financing a barrier to the development of PV projects in Spain?
Moderator: Mr. Jordi Solé Muntada, Operations Manager, ECrowd!
Mr. Josep Montañés, Project Finance, Banc Sabadell
Mr. Pedro Rivero, President, Liberbank

14.00 – 15.30 LUNCH

15.30 – 16.30 How can we get the most competitive financing internationally?
Moderator: Ms. Denisse Cepeda, Cinco Días
Mr. Dana Younger, Chief Renewable Energy Specialist, International Finance Institution (IFC)
Mr. Isidoro Tapia, Energy Economist, Director of Projects, European Investment Bank
Mrs. Itziar Sogo, Head of Portfolio Monitoring – Project Finance Energy EMEA, Asia and USA, BBVA
Mr. José Manuel Olea, Director of Finance & Investor Relations, Renovalia Energy SA
Mr. Manuel Cabrerizo, Partner, Voltiq

16.30 – 17.15 Are auctions the best way to promote PV?
Moderator: Mr. Juan Cruz Peña, El Confidencial
Mr. Eliseo Gavilán Sáez, Vice President of Public Relations, CUBASOLAR
Mr. Marcelo Alvarez, President, Argentinean Chamber of Renewable Energy (CADER)
Mr. Israel Hurtado, General Secretary, Mexican Association of Photovoltaic Energy (ASOLMEX)
Mrs. Marta Alonso, Director, Renewable Energies Association of Chile (ACERA)
Brasil

17.15 – 18.15 What are the key competitive advantages for Spanish PV companies to be competitive at international level?
Moderator: Mr. Eladio Meizoso, Cadena Ser
Mr. José Luis Galindo Irazo, CEO, Enertis
Mr. Pablo Cuesta, CEO, Praxia Energy
Mr. Juan Mayoral, CEO, SofosEnergía
Mr. Fernando Sánchez, Sales Manager for Solar Area, Gamesa Electric
Mr. Javier Arelano, Deputy General Manager, Solarpack

18.15 – 18.30 Closing
José Donoso, General Manager, Spanish Photovoltaic Union (UNEF)
**Useful information**

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<tr>
<td>Rafaelhoteles Atocha, calle de Méndez Álvaro, 30 (Madrid)</td>
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<th>Registration fee (2 full day)</th>
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<tr>
<td>Non-members: 350 € + IVA</td>
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<td>Members: 225 € + IVA</td>
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*Companies with 3 or more people registered, will get a free additional entry.*

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<tr>
<td><a href="http://www.unef.es">www.unef.es</a></td>
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<tr>
<td><a href="mailto:eventos@unef.es">eventos@unef.es</a></td>
</tr>
<tr>
<td>Tlf. +34 91 781 75 12</td>
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*During the event, simultaneous translation will be provided. The registration fee includes coffee breaks on both days. Lunch is not included.*

*UNEF reserves the right to change the date, location and schedule for reasons beyond their control.*

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[ICEX]

**Technological partner**

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